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Virtual Visit

HOW WE ARE SPENDING THE NEXT 80 MINUTES

- **Who is MHub ?**
- **Video Life at MHub & Virtual Tour to MHub Brickquarter**
- **Why join us? (30 minutes)**
  - **Kwan Jun Wen, Full Stack Web Programmer** - Starting out in Tech
  - **Yoges Narayasamy, Senior Web Application Developer** - A Career in Tech
  - **Jon Saw, CTO** - Builders of the Future
- **Q & A Open Session (10 minutes)**

FRIENDLY REMINDER FOR SESSION

Participate in Q&A ie, #ASK

Please be patient with the tech slips (if any)

Sit back, learn and enjoy!

GRIT

RESPECT

EMPATHY

AGILITY

TRUST

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COMPANY BACKGROUND

Overview

TRB Ventures is technology company based in Malaysia. The company's maiden project is MHub: a property technology ecosystem focusing on intelligent solutions to speed up, simplify and save cost in property transactions. MHub's suite of apps is used by property developers, banks, lawyers, agents and buyers. To date, MHub has captured more than 17,000 bookings. In total, the property platform has RM 73 billion worth of units from more than 470 projects and 70 developers.

Quek Wee Siong
Chief Executive Officer

Jason Ding
Chief Marketing Officer

Joshua Ong
Chief Strategy Officer

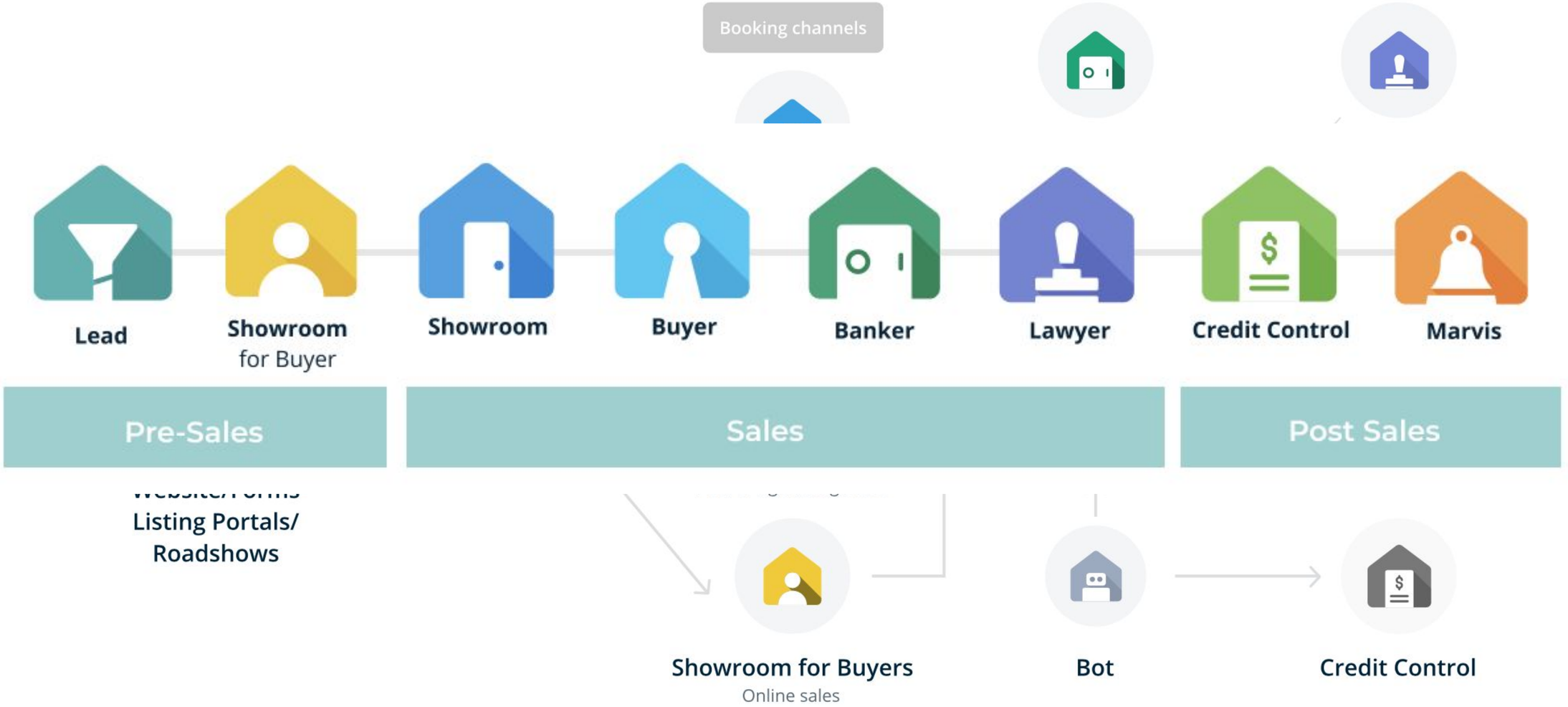
Jon Saw
Chief Technology Officer

How it began

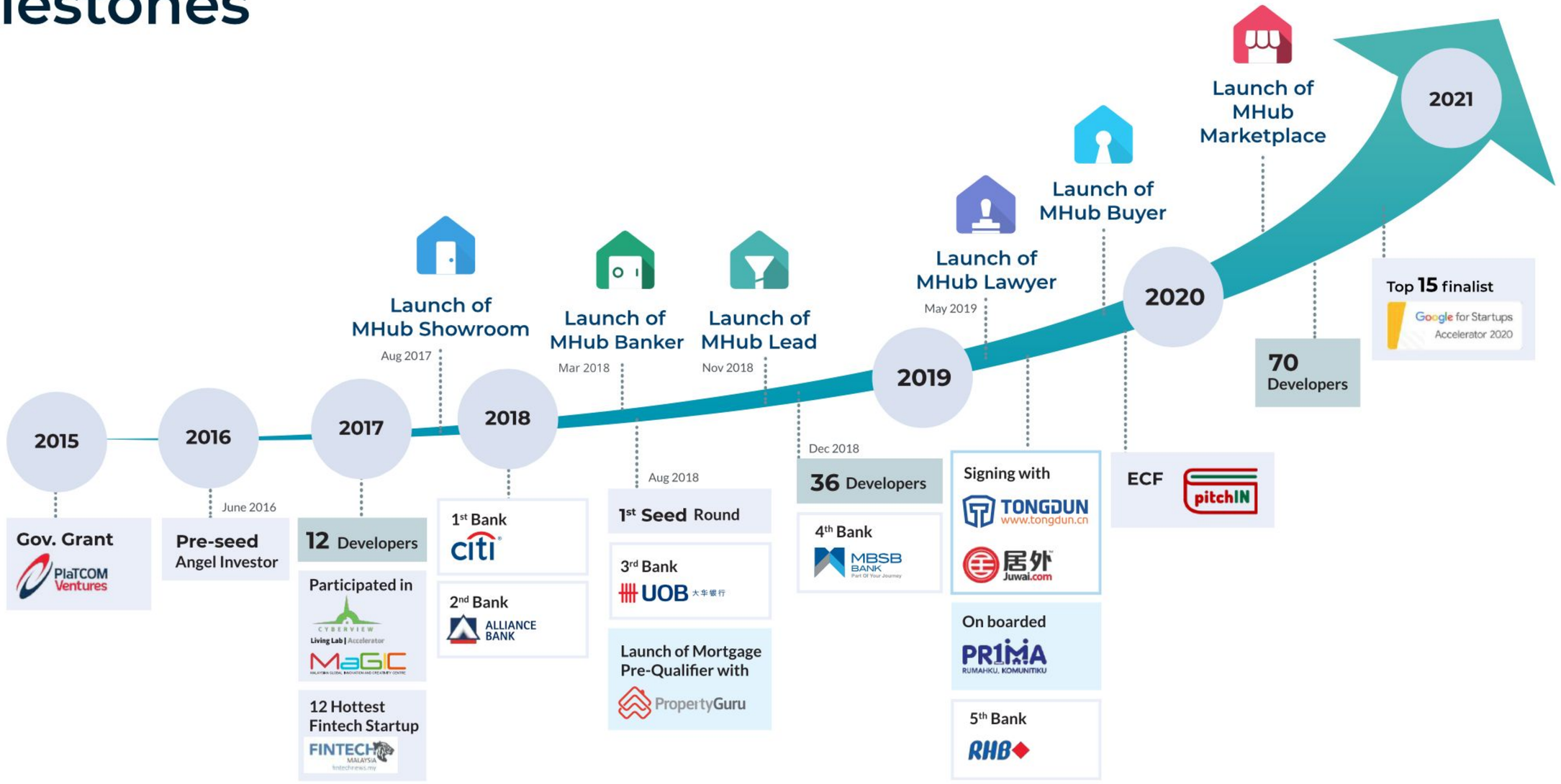
Late 2014, the 4 co-founders saw a pain point in property transactions. More specifically in the process of loan application. "Could technology help with this process like it has in other industries?" Real estate is the world's largest and most important asset class and yet seemed to be the last to be disrupted by technology. While there weren't any reference point what this solution would ultimately look like, they decided this was a tremendous opportunity. So they took the leap of faith and pursued this idea wholeheartedly believing that the right timing was right. Now 5 years later, the team has grown to 40 and MHub is listed as the 12 Hottest Fintech Startups in Malaysia.

MHUB SUITE : CLOSE GAPS WITH APPS

Omni Channel Sales Overview



Milestones


2015
Gov. Grant
PlaTCOM Ventures
2016
June 2016
Pre-seed
Angel Investor
2017
12 Developers
Participated in
CYBERVIEW
Living Lab | Accelerator
MaGIC
12 Hottest Fintech Startup
FINTECH MALAYSIA
2018
Launch of MHub Showroom
Aug 2017
1st Bank
citi
2nd Bank
ALLIANCE BANK
Launch of MHub Banker
Mar 2018
Launch of MHub Lead
Nov 2018
Aug 2018
1st Seed Round
3rd Bank
UOB 大华银行
Launch of Mortgage Pre-Qualifier with
PropertyGuru
2019
Launch of MHub Lawyer
May 2019
Dec 2018
36 Developers
4th Bank
MBSB BANK
Launch of MHub Buyer
2020
Signing with
TONGDUN
www.tongdun.cn
居外 Juwai.com
On boarded
PR1MA
RUMAHKU, KOMUNITIKU
5th Bank
RHB
ECF
pitchIN
Launch of MHub Marketplace
70 Developers
2021
Top 15 finalist
Google for Startups
Accelerator 2020

COMPANY BACKGROUND

Milestones

130,000+
Units listed

4,000+
Registered users

500+
Projects listed

300+
Agencies

20+
Banks receiving Leads

Numbers above as of June 2020

2015

MAY

Proof of concept
Presentations and feedback from banks and property developers

2016

SEPT

Bank Negara Malaysia
High Speed
Pitch finalist

2017

MAR

Finnovasia **"The Future of Fintech in Asia"**
– Key sponsor

JUNE

Malaysia's **Proptech Association launch**
– MHub is a founding and committee member

2018

MAY

REHDA **Executive Masterclass**
Sales & Marketing
– Conference key sponsor

JUNE

Product **showcase**
at MBSB bank launch ceremony

AUG

Mortgage
Pre-Qualifier tool
launched in partnership with PropertyGuru

SEPT

REHDA **CEO Series**
Annual Property Developers Conference with
YB Lim Guan Eng (MoF)

2019

MAY

REHDA **Big Data Analytics**
– Strategic Event Partner & Speaker

JUNE

MyFintech Week Exhibition in Bank Negara Malaysia
"Technology in Finance: Bricks to Clicks"

JULY

Modernising the Real Estate Sector

SEPT

Market expansion to **Sabah**

OCT

Smart School IoT
Hackathon
Officiated the Opening Ceremony with **YB Tuan Gobind Singh Deo** (Minister of Communications and Multimedia)

Bernama News Channel TV LIVE on **Nurturing IR4.0 Talents**
– Panelist alongside **Dzuleira Abu Bakar** (CEO MaGIC)

NOV

REHDA **CEO Series & Housing Conference**
– Strategic Event Partner

DEC

New Brickquarters
UOA Business Park

2020

Appointed by REHDA Institute as
Technology Partner

JAN

Market expansion to **Sarawak**

REHDA **Tech@Housing**
– Powered by MHub

AUG

Top 15 finalist
Accelerator SouthEast Asia 2020

Google for Startups Accelerator 2020

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Dec 2019

Virtual Tour

by Joshua Chiam

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STARTING OUT IN TECH

INTO THE WORLD OF CODE

Kwan Jun Wen
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https://www.linkedin.com/in/junwenkwan97/

MHUB

Background

The One Academy

Diploma in Multimedia Design.
(Currently named Digital Media Design)

Full Stack Developer

Currently a Full Stack Developer at MHub.

Work Showcase

“Naturithms”

Naturithms is the combination of the words “Nature” and “Algorithms”. Originally inspired by an ordinary music box, “Naturithms” is an interactive physical object. It combines a music box that generates sounds of nature, with a nature-themed generative art sound visualiser.

DISCOVERY

THE PASSION FOR CODING

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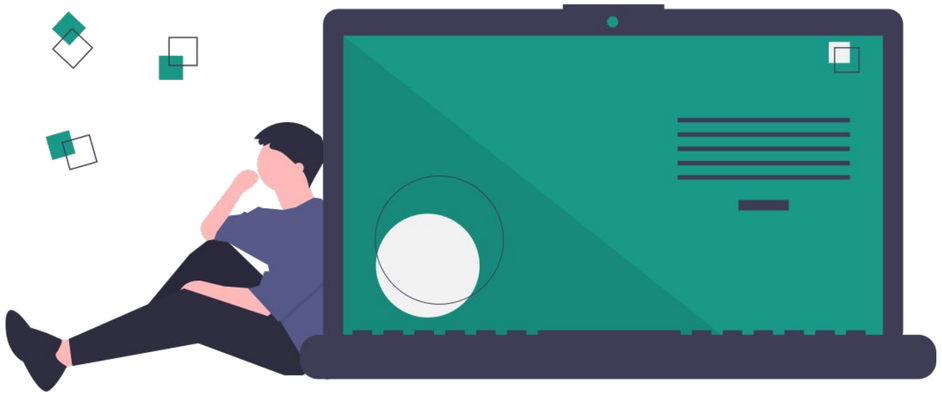

Interest in Coding

The interest in Web Development developed during my studies at **The One Academy**.

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Potential in coding

*Notice of stronger logic thinking while working on assignments during the studies at **The One Academy**.*

Enjoy building tools

The process of creating tools for humans, to create a better world.

Satisfactory of completion

Enjoy the satisfaction of tackling and solving a difficult task.

RISE OF THE PROPERTY PLATFORM

The MHub Story

MHUB STORY

MHUB

Early Experiences

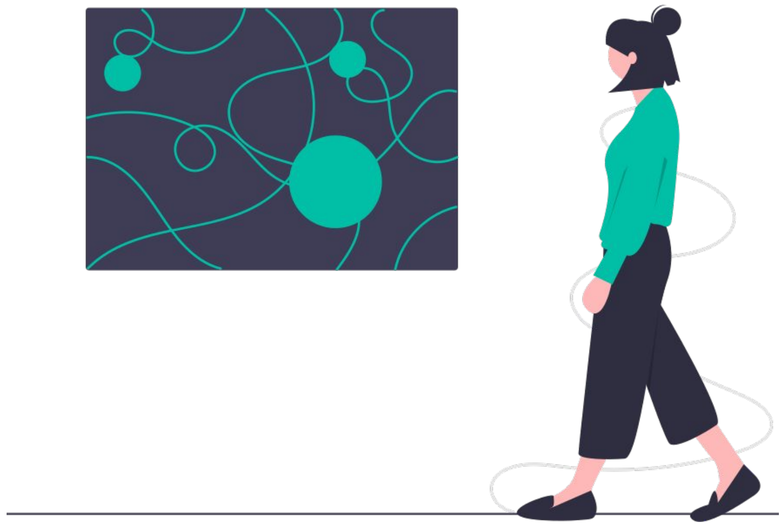
Started at MHub as a Front-end Developer.

Struggled a lot, frankly don’t even know how to use a CLI. Once feel ashamed to claim myself as a Front-end Developer.

With the guidance of colleagues, finally managed to catch up with the required technical knowledge, transitioning to a Full Stack Developer.

Common Misconceptions

1. Coding isn’t creative
2. You need special qualifications to get into coding
3. You need to be a math genius in order to do programming



Remember

- It is **OKAY** to make mistakes! Make sure you learn from them afterwards.
- **NEVER STOP** learning and keep yourself up-to-date with latest technology.
- Don't be afraid to **ASK** questions if you do not understand.

THANK YOU

Citations

- Digital Media Design Showcase
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- https://www.facebook.com/MHub.my/photos/a.268101540214981/1235387996819659
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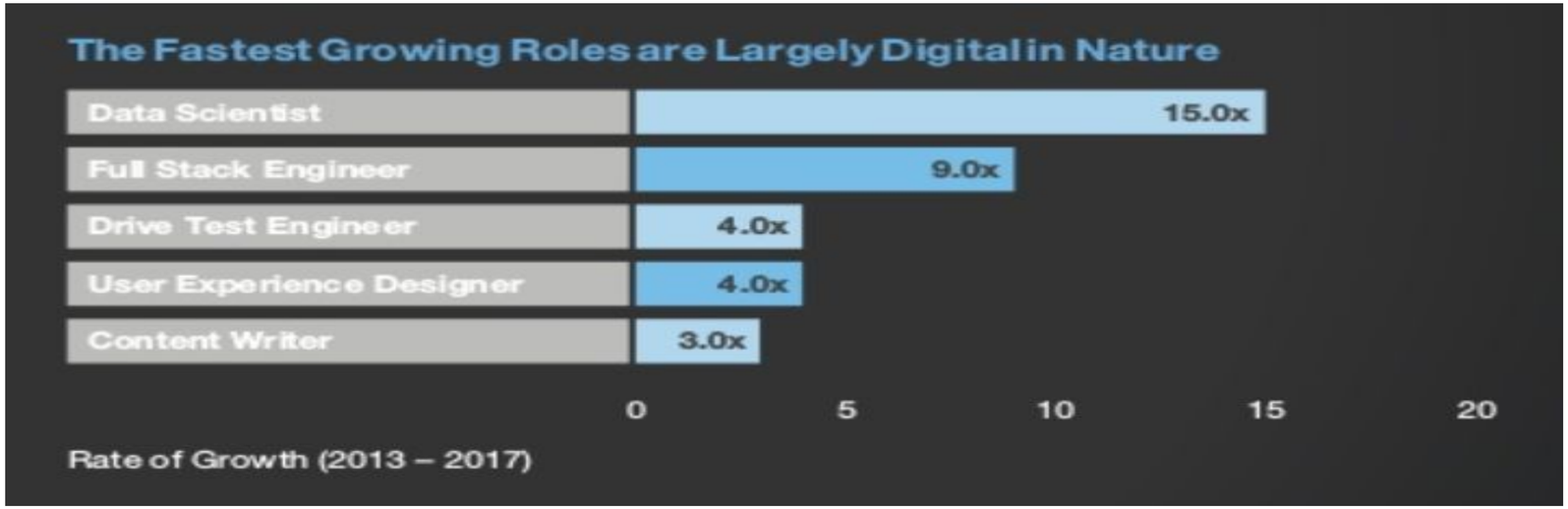
A career in tech: What it takes

Yogeswari Narayasamy
LinkedIn: /yogeswarinarayasamy

Why?

Why coding?

- You ENJOY coding

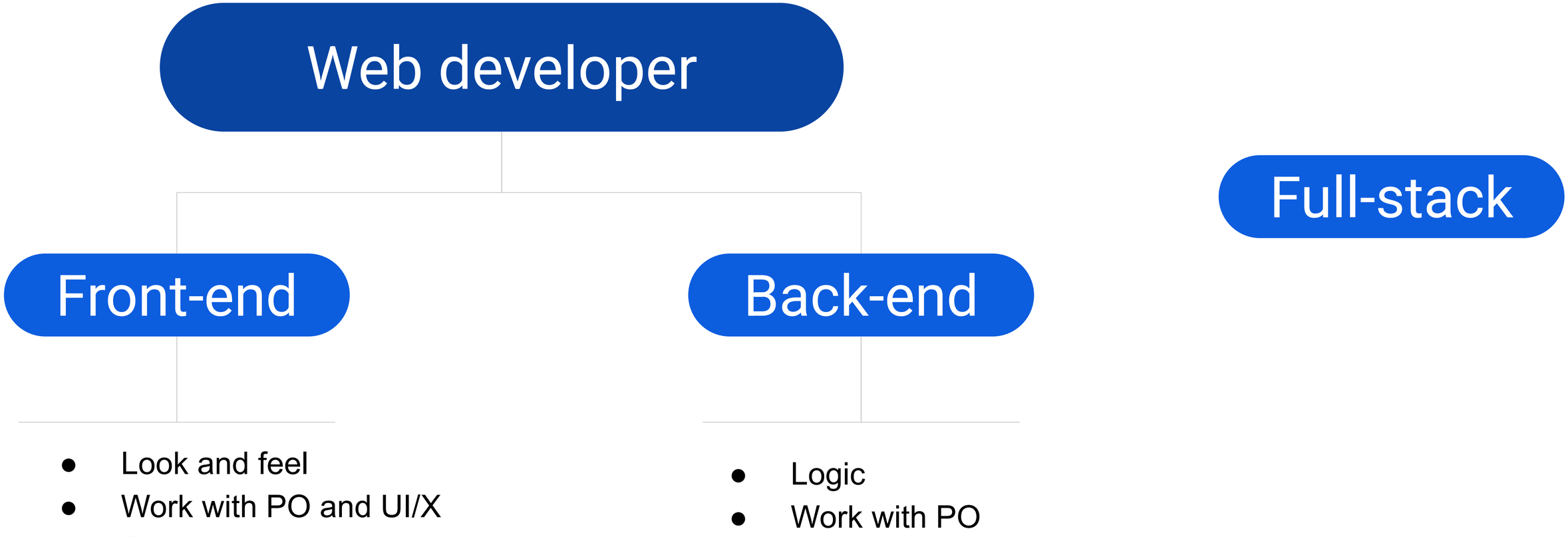


Credit: LinkedIn's 2020 Emerging Jobs Report Malaysia

- High demand
- Location independent

What?

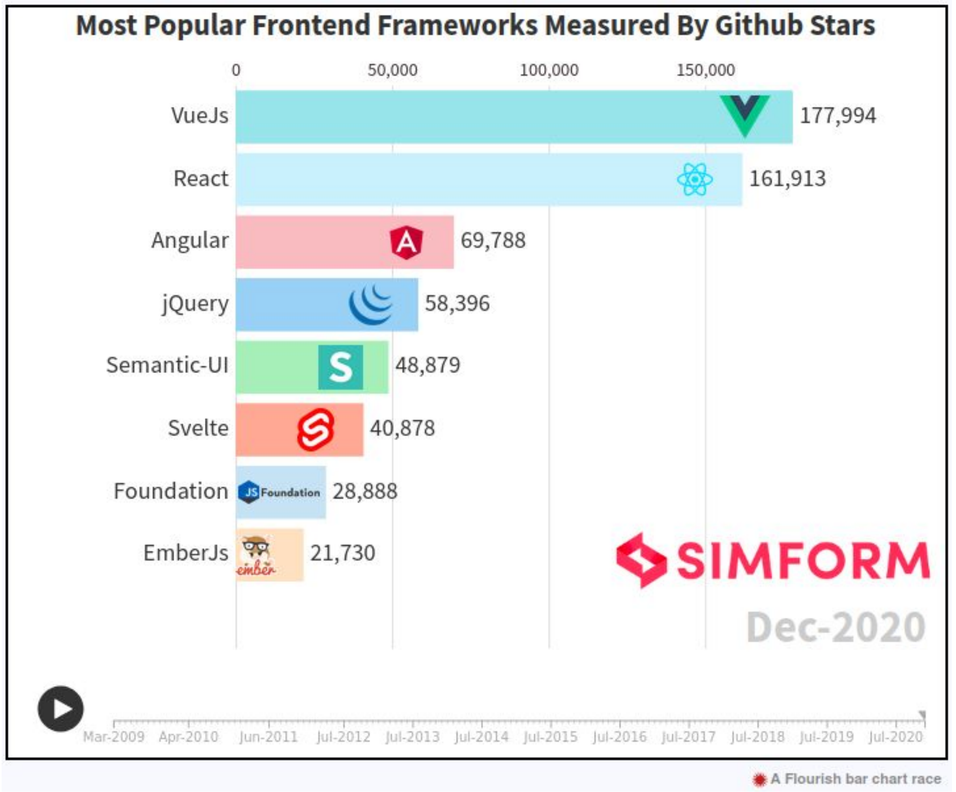
The Web Developer Roadmap



How?

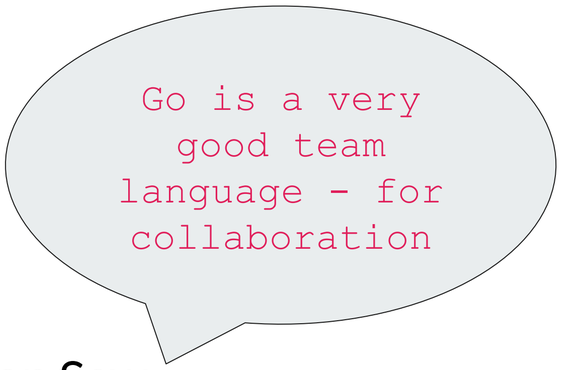
JavaScript for front-end development

Credit: StackOverflow Survey 2020: [Most commonly used programming languages]

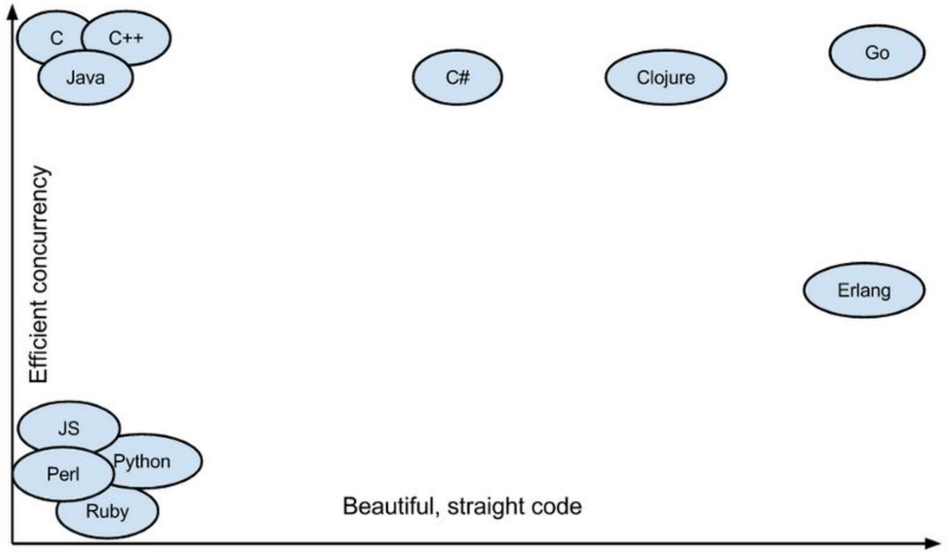


JavaScript/GoLang for back-end development

- Go provides high performance like C/C++, super efficient concurrency handling like Java and fun to code like Python/Perl.



Jon Saw,
CTO MHub



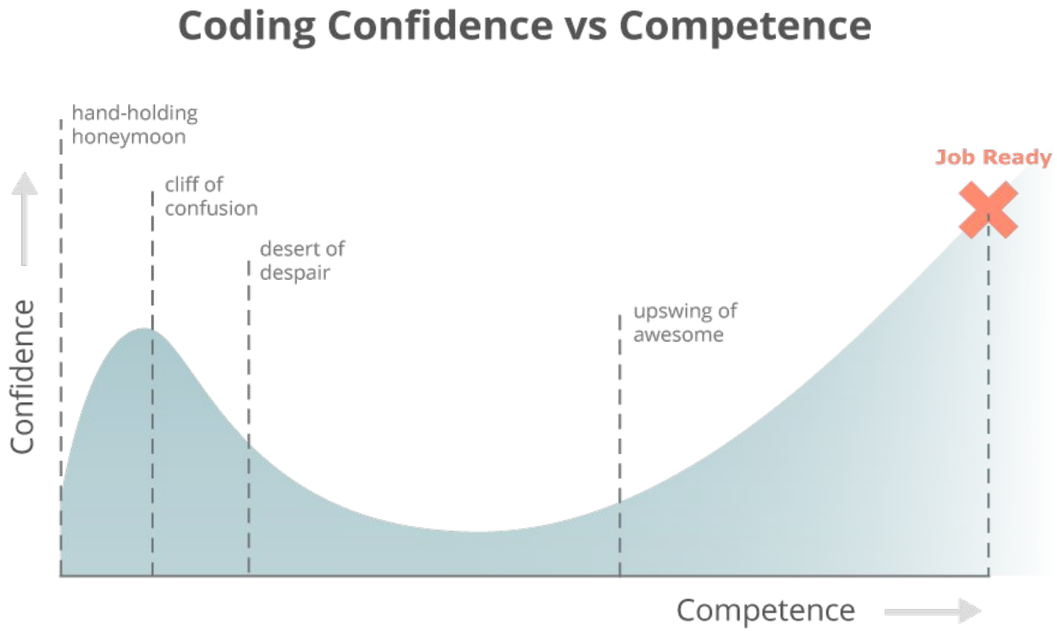
Go takes good of both the worlds. Easy to write concurrent and efficient to manage concurrency

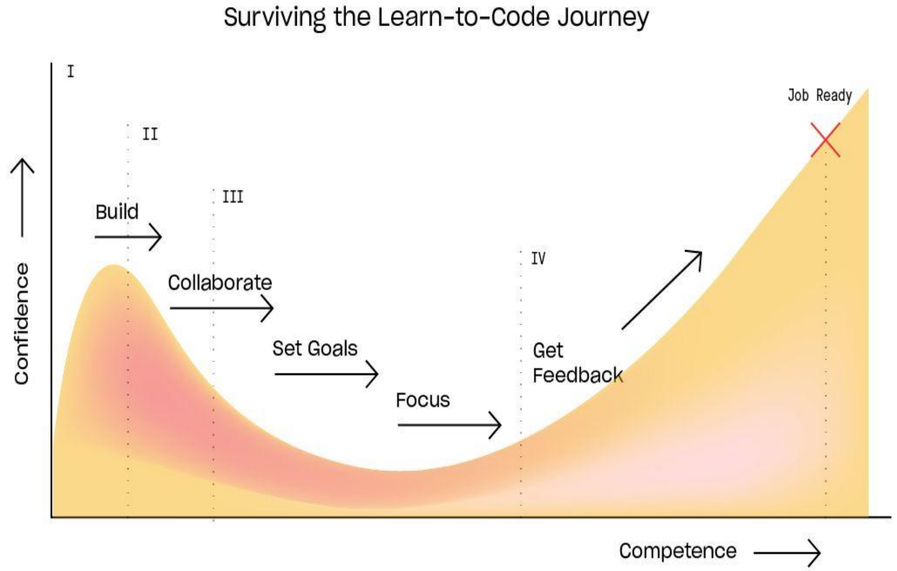
Some resources to start learning

- Udemy
  - Colt Steele
  - Stephen Girder
- YouTube
  - The Net Ninja
  - Brad Traversy
- Sites:
  - Dev.to
- Forum:
  - Go-nuts
- StackOverflow.com

Remember!

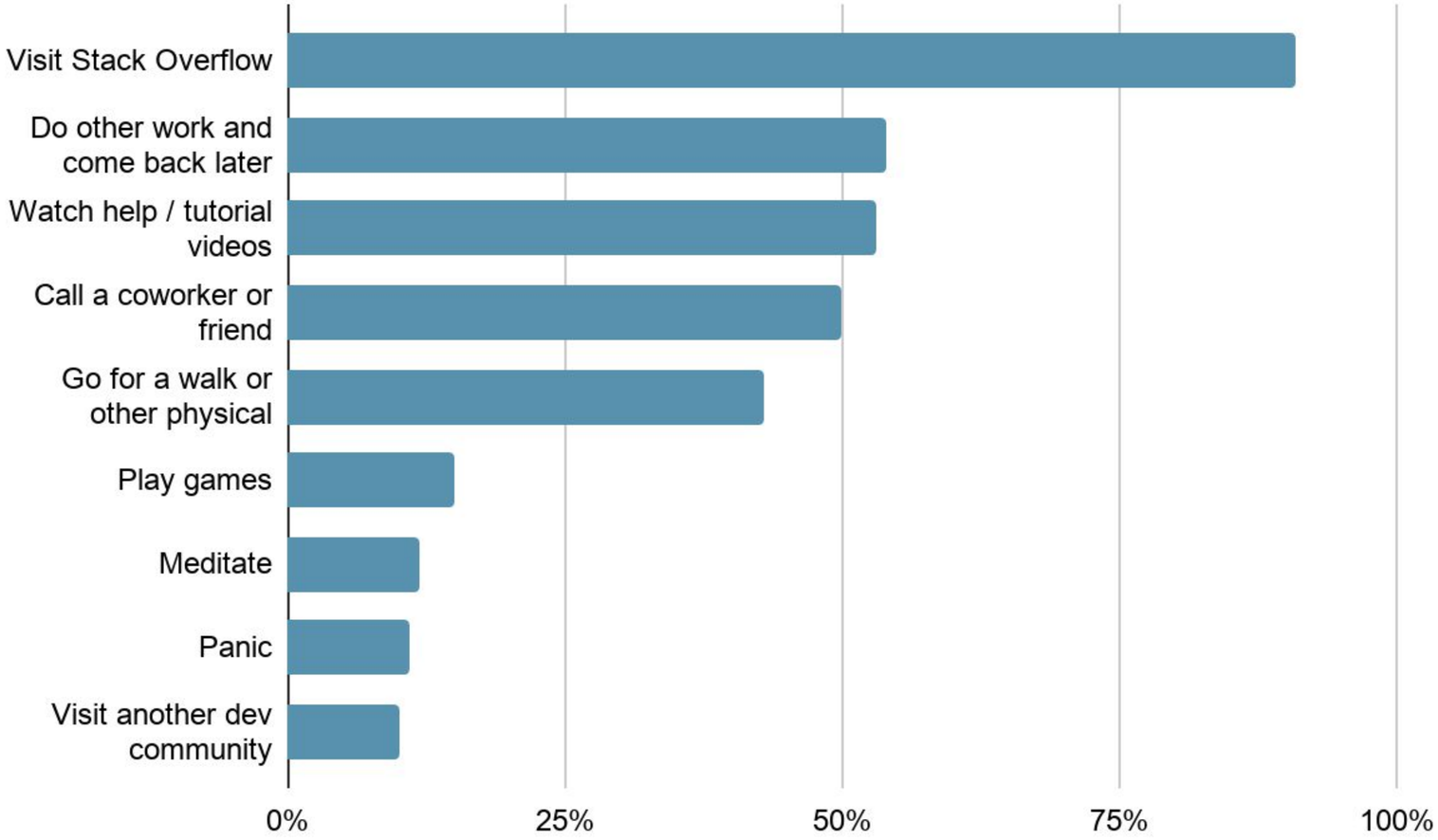
It won't be easy!





Credit: Thinkful.com

What to do when you get stuck



Credit: Stack Overflow Survey 2020

Thank you

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TECH TIPS

Tips on Acing Tech at MHub

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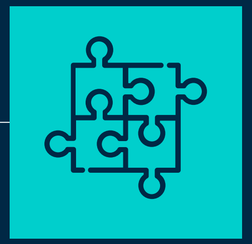
mhub.my



01

GOOD TECH HIRES

What we look for in good tech hires

02

WHAT IT TAKES

Tips & tricks on keeping up

03

THE FUTURE

Tech trends to lookout for

GOOD TECH HIRES

What we look for in good tech hires

01

ATTITUDE OVER SKILL

Loves Learning

Never gets bored in keeping in touch with new tech trends

Team Player

Works well with others

ATTITUDE OVER SKILL

Accountable

Responsible for failures
without looking for excuses

High EQ

Being in control of emotions,
maintain healthy relationships

ATTITUDE OVER SKILL

Culture of excellence

Always motivated to challenge themselves, setting new standards for performance and achieving unprecedented results

Passion for his/her work

Excited about work, and are always looking for creative ideas to solve complex problems

ATTITUDE OVER SKILL

Problem solver

99% **PROBLEM SOLVING**

WHAT IT TAKES

Tips & tricks on keeping up

02

LEARN HOW TO LEARN

- Technology is constantly changing
- Passion for new knowledge will benefit you in the long run

LEARN SOFT SKILLS

- Don’t just work on your coding skills -- **Learn Soft Skills Too**
  - Being a software engineer at a tech company means you know how to communicate, collaborate with others, effectively
  - Most companies would rather hire a friendly, passionate, teachable team player

JOIN A TECH COMMUNITY

- Iron sharpens iron
- Helps when you’re stuck
- Be mentored & then mentor others
- Good to show off once in a while
- Many communities out there
  - Open Source
  - Meetups
  - Hackathons

PRACTICE MAKES PERFECT

- Get the fundamentals down
- Keep trying
- Get a peer or senior to scrutinize your code (take feedback well)
- Do more deliberate practice

“IF AT FIRST YOU DON'T SUCCEED, TRY, TRY AGAIN”

—Zen Cho

THE FUTURE

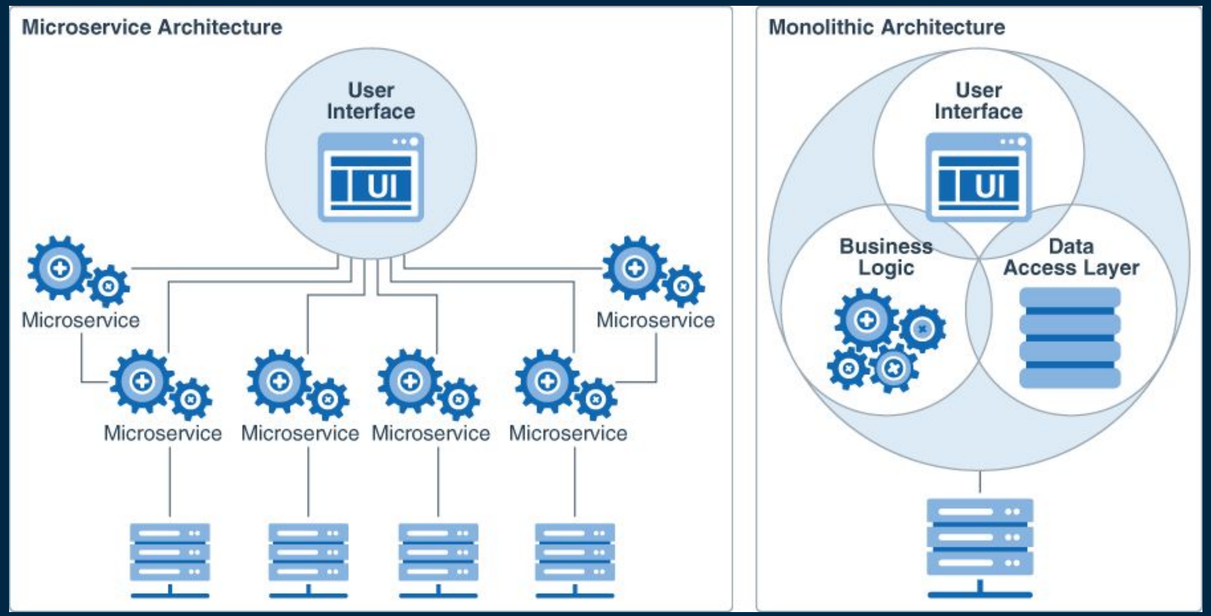
Tech trends to look out for

03

MICROSERVICE ARCHITECTURES

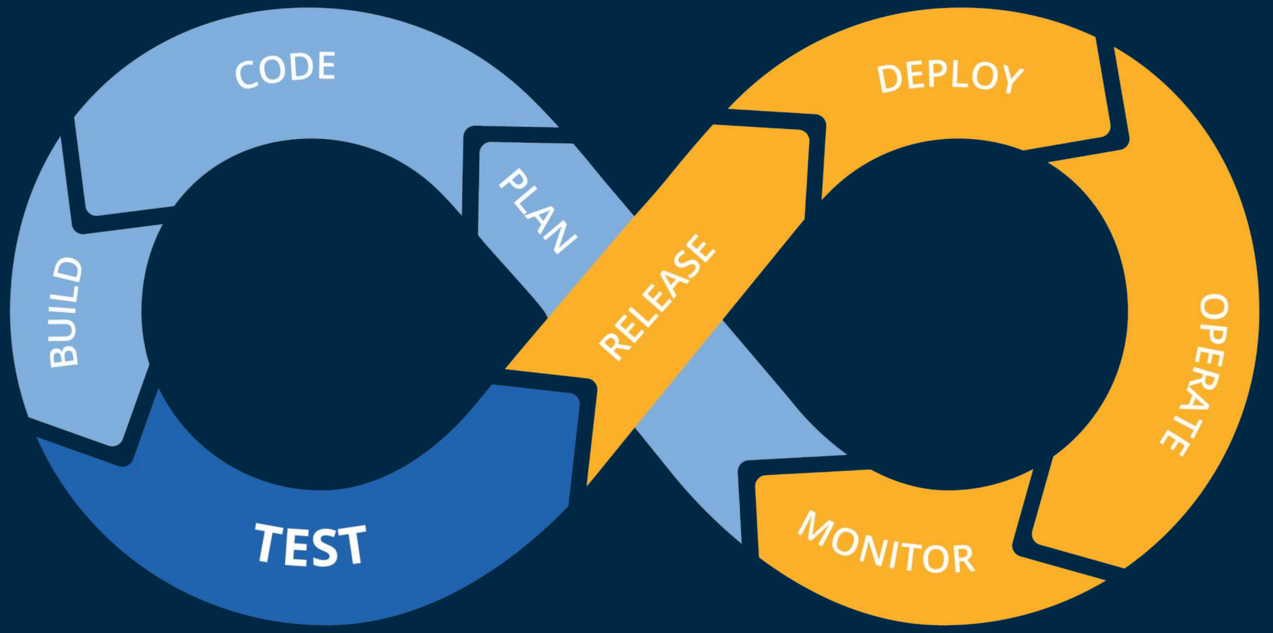
An architectural style that structures an application as a collection of services that are

- Highly maintainable and testable
- Loosely coupled
- Independently deployable
- Organized around business capabilities



CI/CD

Automation in building, testing and deployment of applications



DATA LAKE + Machine Learning

- Centralized repository that allows you to store all your structured and unstructured data at any scale
- Run different types of analytics—from dashboards and visualizations to big data processing, real-time analytics
- Apply machine learning to guide better decisions

GRAPHQL

Query language for your API

```
{
  hero {
    name
    friends {
      name
      homeWorld {
        name
        climate
      }
      species {
        name
        lifespan
        origin {
          name
        }
      }
    }
  }
}
```

```
type Query {
  hero: Character
}

type Character {
  name: String
  friends: [Character]
  homeWorld: Planet
  species: Species
}

type Planet {
  name: String
  climate: String
}

type Species {
  name: String
  lifespan: Int
  origin: Planet
}
```

ALL THE BEST!

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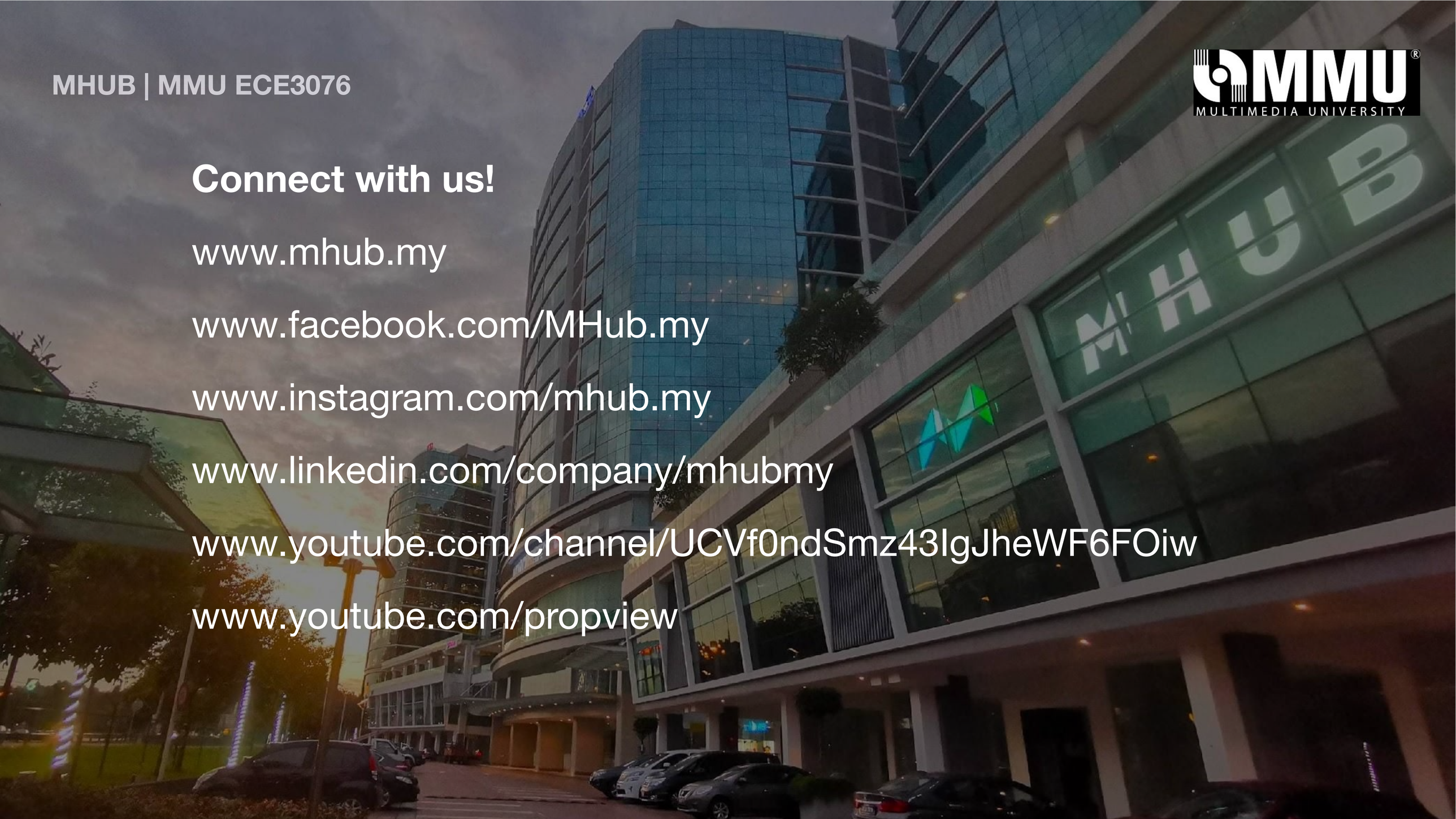
RISE OF THE
PROPERTY
PLATFORM
The MHub Story
MHUB
Q&A
#ASK
MHUB

START YOUR JOURNEY WITH US BY DROPPING YOUR RESUME *TODAY!*

https://tinyurl.com/mhubjobs



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www.youtube.com/propview